



American International Group, Inc.

Goal Update - Selected Slides

Investor Day Presentation

November 18, 2016

Cautionary Statement Regarding Forward Looking Information

This document and the remarks made within this presentation may include, and officers and representatives of American International Group, Inc. (AIG) may from time to time make, projections, goals, assumptions and statements that may constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. These projections, goals, assumptions and statements are not historical facts but instead represent only AIG’s belief regarding future events, many of which, by their nature, are inherently uncertain and outside AIG’s control. These projections, goals, assumptions and statements include statements preceded by, followed by or including words such as “will,” “believe,” “anticipate,” “expect,” “intend,” “plan,” “focused on achieving,” “view,” “target,” “goal,” or “estimate.” It is possible that AIG’s actual results and financial condition will differ, possibly materially, from the results and financial condition indicated in these projections, goals, assumptions and statements. Factors that could cause AIG’s actual results to differ, possibly materially, from those in the specific projections, goals, assumptions and statements include: changes in market conditions; negative impacts on customers, business partners and other stakeholders; the occurrence of catastrophic events, both natural and man-made; significant legal proceedings; the timing and applicable requirements of any new regulatory framework to which AIG is subject as a nonbank systemically important financial institution and as a global systemically important insurer; concentrations in AIG’s investment portfolios; actions by credit rating agencies; judgments concerning casualty insurance underwriting and insurance liabilities; AIG’s ability to successfully manage run-off insurance portfolios; AIG’s ability to successfully reduce costs and expenses and make business and organizational changes without negatively impacting client relationships or AIG’s competitive position; AIG’s ability to successfully dispose of, or monetize, businesses or assets, including its ability to successfully consummate the sale of United Guaranty Corporation (UGC or United Guaranty) and certain related affiliates to Arch Capital Group Ltd. (Arch); judgments concerning the recognition of deferred tax assets; judgments concerning estimated restructuring charges and estimated cost savings; and such other factors discussed in Part I, Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations (MD&A) in AIG’s Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2016 (which will be filed with the Securities and Exchange Commission), Part I, Item 2. MD&A and Part II, Item 1A. Risk Factors in AIG’s Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2016, Part I, Item 2. MD&A and Part II, Item 1A. Risk Factors in AIG’s Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2016, and Part II, Item 7. MD&A and Part I, Item 1A. Risk Factors in AIG’s Annual Report on Form 10-K for the year ended December 31, 2015.

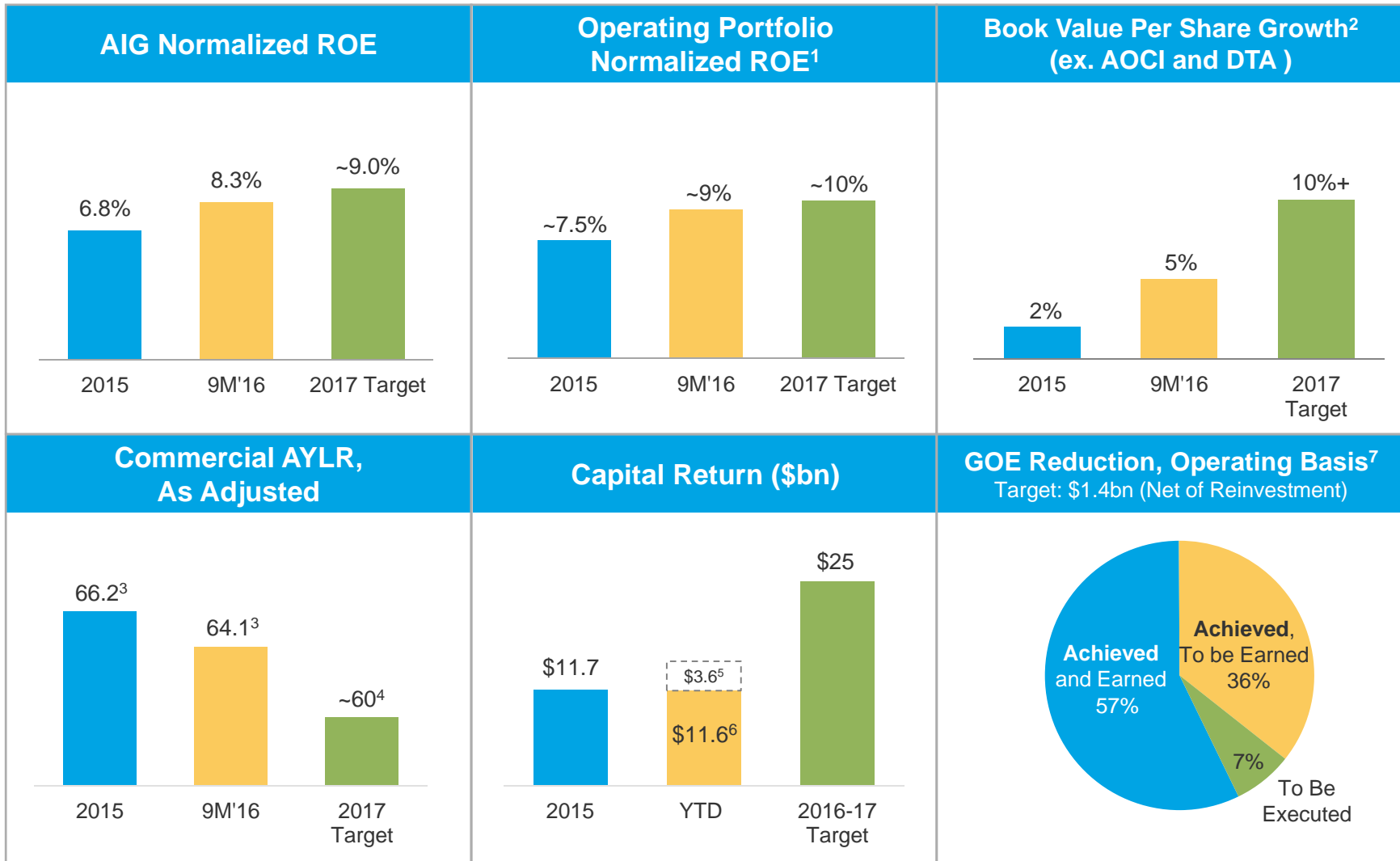
AIG is not under any obligation (and expressly disclaims any obligation) to update or alter any projections, goals, assumptions or other statements, whether written or oral, that may be made from time to time, whether as a result of new information, future events or otherwise. This document and the remarks made orally may also contain certain non-GAAP financial measures. The reconciliation of such measures to the most comparable GAAP measures in accordance with Regulation G is included in the Third Quarter 2016 Financial Supplement available in the Investor Information section of AIG’s corporate website, www.aig.com, as well as in the Appendix to this presentation.

Nothing in this presentation or in any oral statements made in connection with this presentation is intended to constitute, nor shall it be deemed to constitute, an offer of any securities for sale or the solicitation of an offer to purchase any securities in any jurisdiction.





Financial Targets



1) Normalized ROE excluding AOCI & DTA, adjusted for allocation of Corporate GOE and Parent debt. Preliminary estimate based on current attribution of businesses to Operating and Legacy Portfolio together with current assumption of internal leverage which could change over time.
 2) Including dividend growth.
 3) Excludes the benefit of the UGC quota share reinsurance arrangement.
 4) The ratio represents quarter-end exit run rate.
 5) Amount remaining under authorization.
 6) Includes additional \$1.8 billion of share and warrant repurchases from October 1, 2016 through November 17, 2016.
 7) On a constant dollar basis. Adjusted for sale of AIG Advisor Group and sale of UGC.





General Operating Expenses, Operating Basis

Expect to exceed two year target

(\$ in billions)

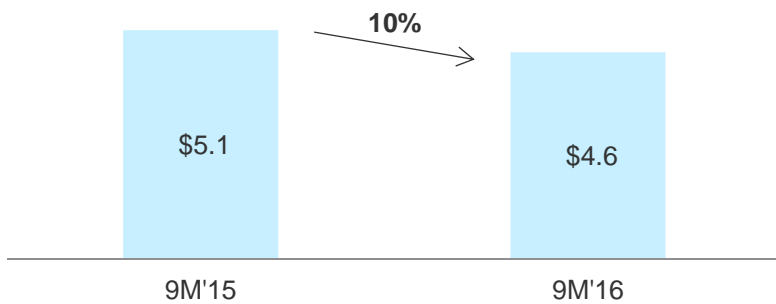
GOE Reduction, Operating Basis¹
Target: \$1.4bn (Net of Reinvestment)



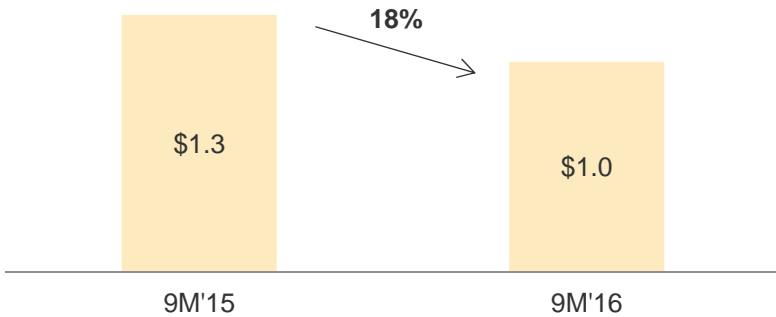
Key Principles

- Simplification
- Modularity
- Automation

Compensation & Benefit Expenses¹



Professional Service Fees¹

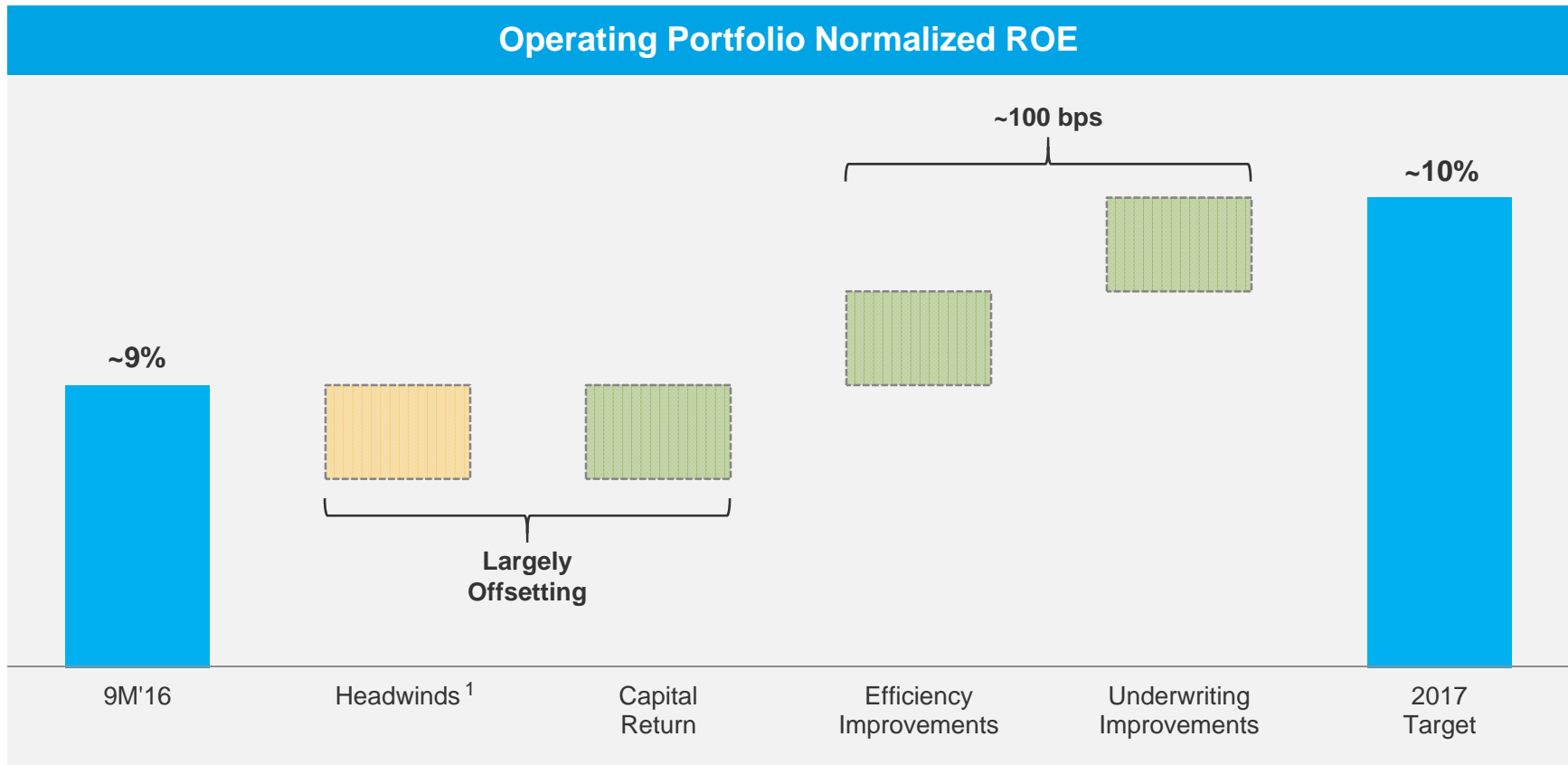


1) On a constant dollar basis. Adjusted for sale of AIG Advisor Group and sale of UGC.



Operating Portfolio: Normalized Return On Equity Expansion

ROE expansion to date has been driven by the Operating Portfolio; we expect further improvement in 2017



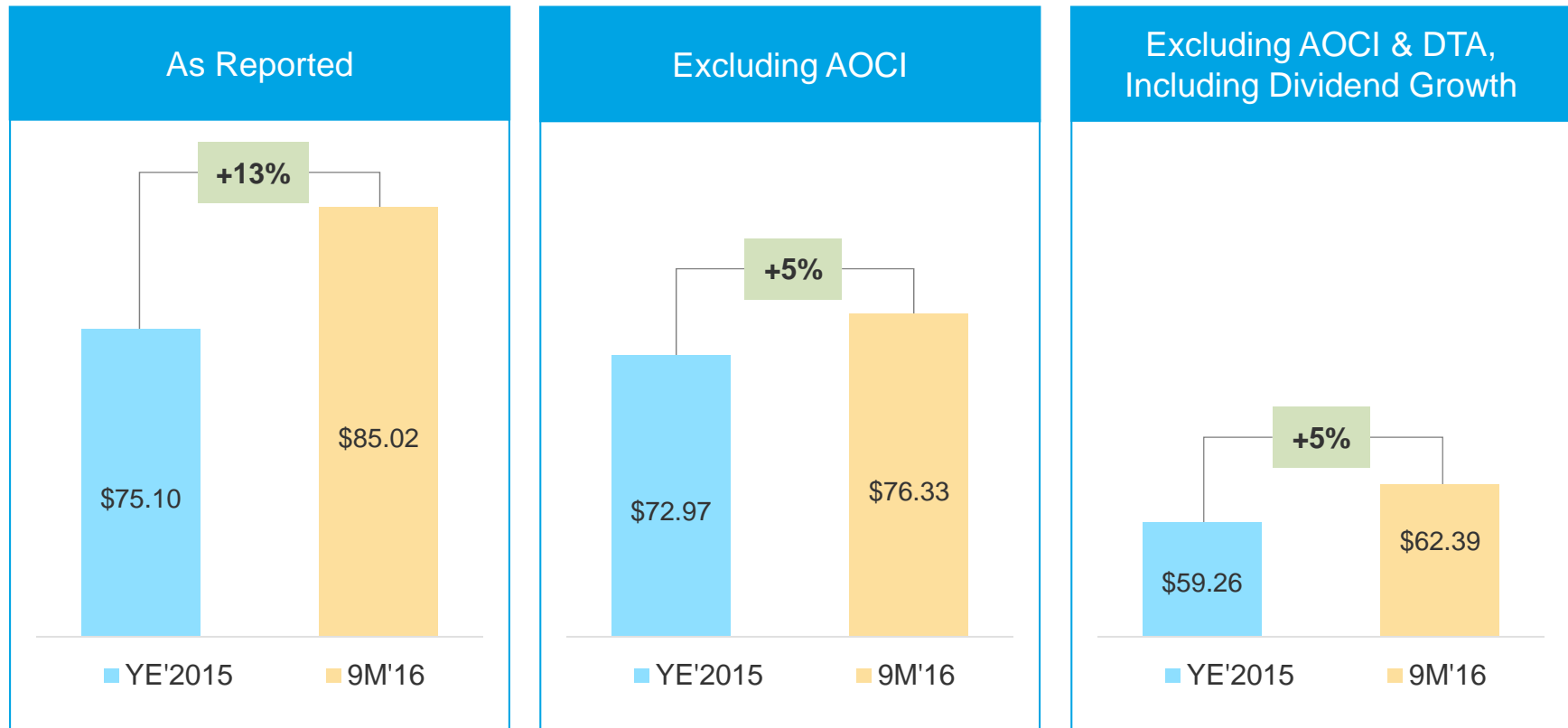
Note: For illustrative purposes only. Normalized ROE excluding AOCI & DTA, adjusted for allocation of Corporate GOE and Parent debt. Preliminary estimate based on current attribution of businesses to Operating and Legacy Portfolio together with current assumption of internal leverage which could change over time.

1) Primarily represents interest rate environment and timing impact of divestitures.



Book Value Per Share Growth

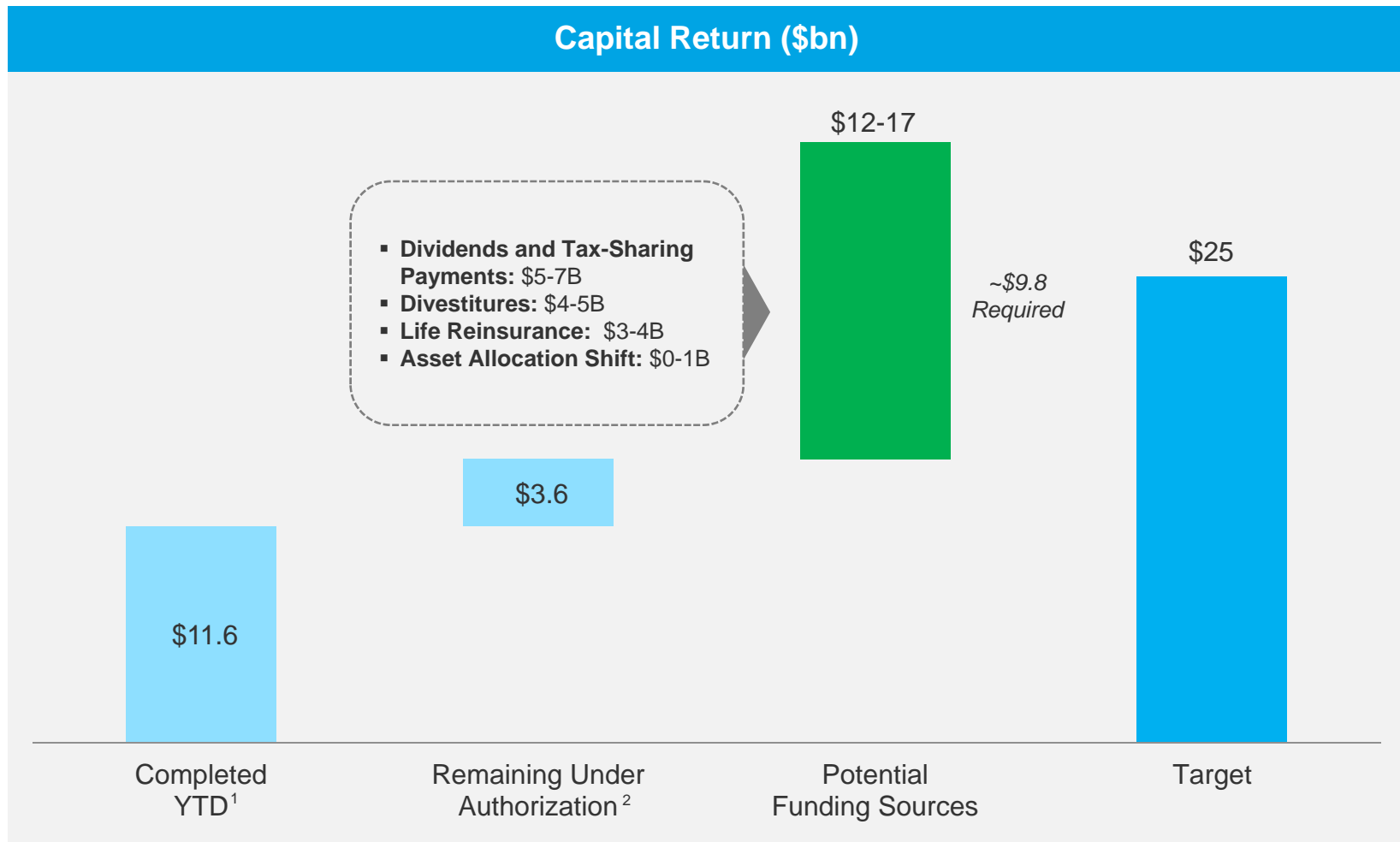
Growth reflects earnings, DTA utilization and accretive share and warrant repurchases





Capital Return

On track to reach \$25B capital return target



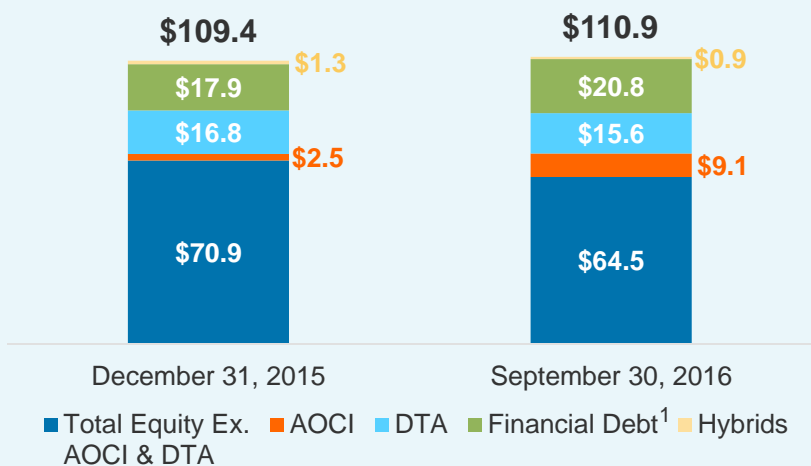
1) Includes additional \$1.8 billion of share and warrant repurchases from October 1, 2016 through November 17, 2016.

2) Does not include declared shareholder dividend for 4Q16.

Strong Capital Position



Capital Structure (\$ in Billions)



Capital Return (\$ in Millions)

	3Q16	9M'16
Share repurchases	\$2,258	\$8,506
Warrant repurchases	-	263
Dividends declared	338	1,051
Total	\$2,596	\$9,820

Risk Based Capital Ratios²

Year-end	Domestic Life Insurance Companies	Domestic Non-Life Insurance Companies
2014	534% (CAL)	432% (ACL)
2015	502% (CAL)	403% ³ (ACL)

Ratios:

	Dec. 31, 2015	Sept. 30, 2016
Hybrids / Total capital	1.2%	0.8%
Financial debt / Total capital	16.3%	18.8%
Total Hybrids & Financial debt / Total capital	17.5%	19.6%

Credit Ratings⁴

	S&P	Moody's	Fitch	A.M. Best
AIG – Senior Debt	A-	Baa1	BBB+	NR
AIG Non-Life – FSR	A+	A2	A	A
AIG Life – FSR	A+	A2	A+	A

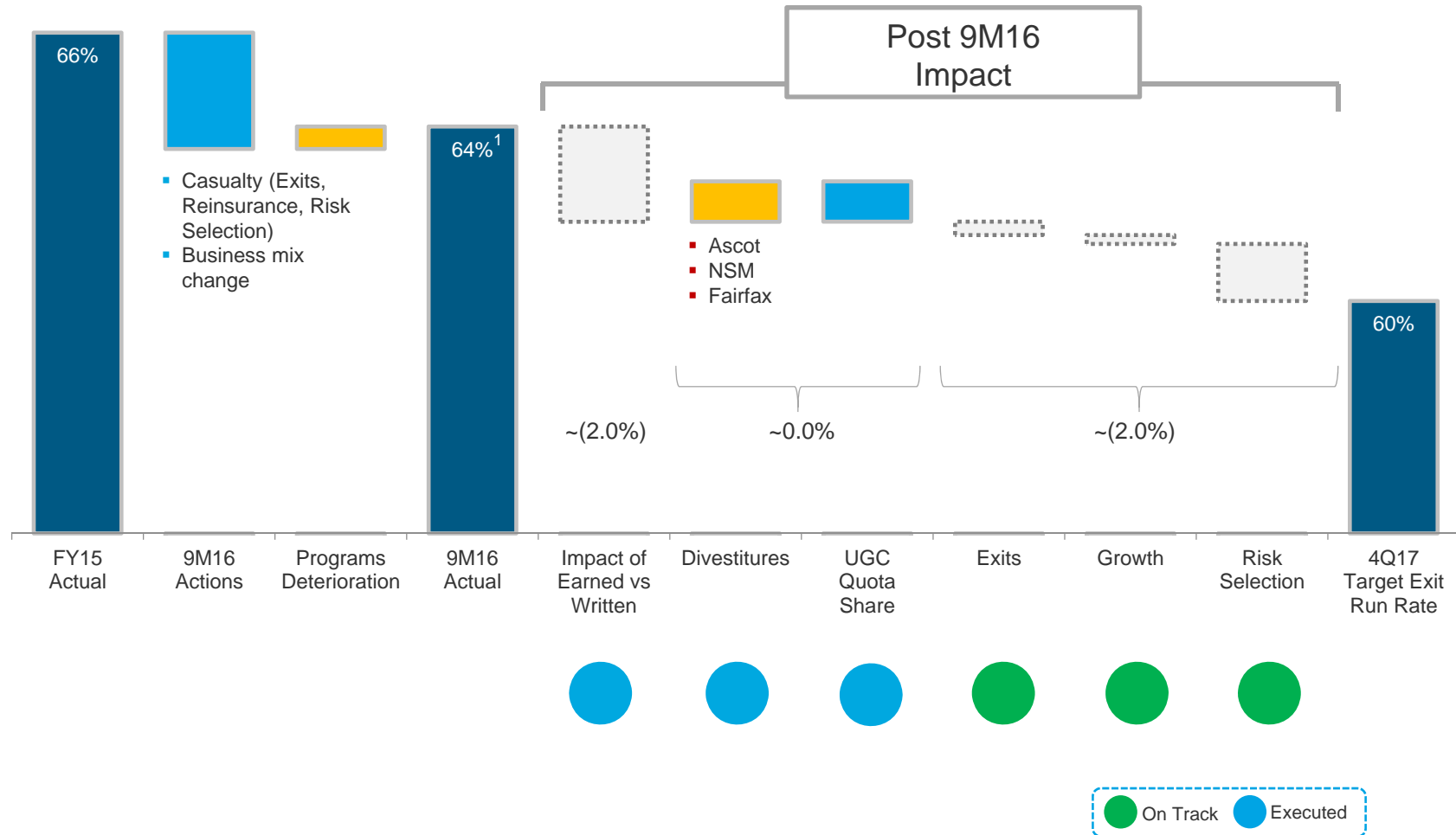
- Additional \$1.8 billion of share and warrant repurchases from October 1, 2016 through November 17, 2016.

Notes (1) Includes AIG notes, bonds, loans and mortgages payable, and AIG Life Holdings, Inc. (AIGLH) notes and bonds payable, and junior subordinated debt. (2) The inclusion of RBC measures is intended solely for the information of investors and is not intended for the purpose of ranking any insurance company or for use in connection with any marketing, advertising or promotional activities. ACL is defined as Authorized Control Level and CAL is defined as Company Action Level. RBC ratio for Domestic Life Insurance Companies excludes holding company, AGC Life Insurance Company. (3) Reflects \$2.9B capital contribution to Non-Life Insurance Companies on January 25, 2016 as a result of the 4Q15 reserve strengthening. (4) As of the date of this presentation, all ratings have stable outlooks, except for S&P ratings on AIG, Inc., which have a negative outlook. For Non-Life Insurance Companies FSR and Life Insurance Companies FSR, ratings only reflect those of the core insurance companies.



Accident Year Loss Ratio, as Adjusted

On track to achieve 4Q17 exit run rate target as the benefits from strategic actions are reflected in earnings



1) Excludes the benefit from the UGC quota share agreement.



Non-GAAP Reconciliations

Glossary of Non-GAAP Financial Measures

AIG

We use certain of our operating performance measures, as discussed beginning in the next paragraph below, to define our forward-looking financial targets. Our financial targets are provided based on management's estimates. The most directly comparable GAAP financial targets would be heavily dependent upon results that are beyond management's controls and the outcome of these items could be significantly different than management's estimates. Therefore, we do not provide quantitative reconciliations for these financial targets as we cannot predict with accuracy future actual events (e.g., catastrophe losses) and impacts from changes in macro economic market conditions, including the interest rate environment (e.g. estimate for DIB & GCM returns, fair value changes on PICC Investments, net reserve discount change and returns on alternative investments).

We use the following operating performance measures because we believe they enhance the understanding of the underlying profitability of continuing operations and trends of our business segments. We believe they also allow for more meaningful comparisons with our insurance competitors. When we use these measures, reconciliations to the most comparable GAAP measure are provided on a consolidated basis.

- **Operating revenue** excludes Net realized capital gains (losses), income from non-operating litigation settlements (included in Other income for GAAP purposes) and changes in fair value of securities used to hedge guaranteed living benefits (included in Net investment income for GAAP purposes).
- **Book Value Per Common Share Excluding Accumulated Other Comprehensive Income (AOCI), Book Value Per Common Share Excluding AOCI and Deferred Tax Assets (DTA) and Book Value Per Common Share Excluding AOCI and DTA and Including Dividend Growth** are used to show the amount of our net worth on a per-share basis. We believe these measures are useful to investors because they eliminate items that can fluctuate significantly from period to period, including changes in fair value of our available for sale securities portfolio, foreign currency translation adjustments and U.S. tax attribute deferred tax assets. These measures also eliminate the asymmetrical impact resulting from changes in fair value of our available for sale securities portfolio wherein there is largely no offsetting impact for certain related insurance liabilities. We exclude deferred tax assets representing U.S. tax attributes related to net operating loss carryforwards and foreign tax credits as they have not yet been utilized. Amounts for interim periods are estimates based on projections of full-year attribute utilization. As net operating loss carryforwards and foreign tax credits are utilized, the portion of the DTA utilized is included in Book Value Per Common Share. Book Value Per Common Share Excluding AOCI is derived by dividing Total AIG shareholders' equity, excluding AOCI, by Total common shares outstanding. Book Value Per Common Share Excluding AOCI and DTA is derived by dividing Total AIG shareholders' equity, excluding AOCI and DTA, by Total common shares outstanding. Book Value Per Common Share Excluding AOCI and DTA and including dividend growth is derived by dividing Total AIG shareholders' equity, excluding AOCI and DTA, and including growth in quarterly dividends above \$0.125 per share to shareholders, by Total common shares outstanding.
- **After-tax operating income attributable to AIG** is derived by excluding the following items from net income attributable to AIG. These items generally fall into one or more of the following broad categories: legacy matters having no relevance to our current businesses or operating performance; adjustments to enhance transparency to the underlying economics of transactions; and measures that we believe to be common to the industry. For example, certain ratios and other metrics described below exclude:
 - deferred income tax valuation allowance releases and charges;
 - changes in fair value of securities used to hedge guaranteed living benefits;
 - changes in benefit reserves and deferred policy acquisition costs (DAC), value of business acquired (VOBA), and sales inducement assets (SIA) related to net realized capital gains and losses;
 - other income and expense — net, related to Corporate and Other run-off insurance lines;
 - loss on extinguishment of debt;
 - net realized capital gains and losses;
 - non qualifying derivative hedging activities, excluding net realized capital gains and losses;
 - income or loss from discontinued operations;
 - income and loss from divested businesses, including:
 - gain on the sale of International Lease Finance Corporation (ILFC);
 - gain on the sale of NSM Insurance Group (NSM) and AIG Advisor Group; and
 - certain post-acquisition transaction expenses incurred by AerCap Holdings N.V. (AerCap) in connection with its acquisition of ILFC and the difference between expensing AerCap's maintenance rights assets over the remaining lease term as compared to the remaining economic life of the related aircraft and related tax effects;
 - legacy tax adjustments primarily related to certain changes in uncertain tax positions and other tax adjustments;
 - non-operating litigation reserves and settlements;
 - reserve development related to non-operating run-off insurance business; and
 - restructuring and other costs related to initiatives designed to reduce operating expenses, improve efficiency and simplify our organization.



Glossary of Non-GAAP Financial Measures (Continued)

AIG

- **Return on Equity – After-tax Operating Income Excluding AOCI and Return on Equity – After-tax Operating Income Excluding AOCI and DTA** are used to show the rate of return on shareholders' equity. We believe these measures are useful to investors because they eliminate items that can fluctuate significantly from period to period, including changes in fair value of our available for sale securities portfolio, foreign currency translation adjustments and U.S. tax attribute deferred tax assets. These measures also eliminate the asymmetrical impact resulting from changes in fair value of our available for sale securities portfolio wherein there is largely no offsetting impact for certain related insurance liabilities. We exclude deferred tax assets representing U.S. tax attributes related to net operating loss carryforwards and foreign tax credits as they have not yet been utilized. Amounts for interim periods are estimates based on projections of full-year attribute utilization. As net operating loss carryforwards and foreign tax credits are utilized, the portion of the DTA utilized is included in Return on Equity. Return on Equity – After-tax Operating Income Excluding AOCI is derived by dividing actual or annualized after-tax operating income attributable to AIG by average AIG shareholders' equity, excluding average AOCI. Return on Equity – After-tax Operating Income Excluding AOCI and DTA is derived by dividing actual or annualized after-tax operating income attributable to AIG by average AIG shareholders' equity, excluding average AOCI and DTA.
- **Normalized Return on Equity, Excluding AOCI and DTA** (Normalized ROE) further adjusts Return on Equity – After-tax Operating Income, excluding AOCI and DTA for the effects of certain volatile or market related items. We believe this measure is useful to investors because it presents the trends in our consolidated return on equity without the impact of certain items that can experience volatility in our short-term results. Normalized Return on Equity, Excluding AOCI and DTA is derived by excluding the following tax adjusted effects from Return on Equity – After-tax Operating Income, Excluding AOCI and DTA:
 - the difference between actual and expected catastrophe losses;
 - the difference between actual and expected alternative investment returns;
 - the difference between actual and expected Direct Investment book (DIB) and Global Capital Markets (GCM) returns;
 - Fair value changes on PICC investments;
 - Update of actuarial assumptions;
 - Net reserve discount change;
 - Life insurance incurred but not reported (IBNR) death claim charge; and
 - Prior year loss reserve development.
- **General operating expenses, operating basis**, is derived by making the following adjustments to general operating and other expenses: include (i) certain loss adjustment expenses, reported as policyholder benefits and losses incurred and (ii) certain investment and other expenses reported as net investment income, and exclude (i) advisory fee expenses, (ii) non-deferrable insurance commissions, (iii) direct marketing and acquisition expenses, net of deferrals, (iv) non-operating litigation reserves and (v) other expense related to a retroactive reinsurance agreement. We also derive General operating expense savings on a gross basis, which represents changes during the period in General operating expenses, operating basis, before the effect of additional investments made during the period. We use general operating expenses, operating basis, because we believe it provides a more meaningful indication of our ordinary course of business operating costs. We also exclude the impact of foreign exchange and the expenses of AIG Advisor Group and UGC, which has been divested, when measuring period-over-period fluctuations in General operating expenses, Operating basis.

Commercial Insurance; Consumer Insurance; Personal Insurance; Corporate and Other: United Guaranty

- **Pre-tax operating income:** includes both underwriting income and loss and net investment income, but excludes net realized capital gains and losses, other income and expense — net, gain on the sale of NSM and non-operating litigation reserves and settlements. Underwriting income and loss is derived by reducing net premiums earned by losses and loss adjustment expenses incurred, acquisition expenses and general operating expenses.
- **Ratios:** We, along with most property and casualty insurance companies, use the loss ratio, the expense ratio and the combined ratio as measures of underwriting performance. These ratios are relative measurements that describe, for every \$100 of net premiums earned, the amount of losses and loss adjustment expenses, and the amount of other underwriting expenses that would be incurred. A combined ratio of less than 100 indicates underwriting income and a combined ratio of over 100 indicates an underwriting loss. Our ratios are calculated using the relevant information calculated under GAAP, and thus may not be comparable to similar ratios calculated for regulatory reporting purposes. The underwriting environment varies across countries and products, as does the degree of litigation activity, all of which affect such ratios. In addition, investment returns, local taxes, cost of capital, regulation, product type and competition can have an effect on pricing and consequently on profitability as reflected in underwriting income and associated ratios.
- **Accident year loss and combined ratios, as adjusted:** both the accident year loss and combined ratios, as adjusted, exclude catastrophe losses and related reinstatement premiums, prior year development, net of premium adjustments, and the impact of reserve discounting. Natural catastrophe losses are generally weather or seismic events having a net impact in excess of \$10 million each. Catastrophes also include certain man-made events, such as terrorism and civil disorders, that meet the \$10 million threshold. We believe the as adjusted ratios are meaningful measures of our underwriting results on an on-going basis as they exclude catastrophes and the impact of reserve discounting which are outside of management's control. We also exclude prior year development to provide transparency related to current accident year results.
- **Accident year loss ratio, as adjusted (Adjusted for 2012-2015 Prior Year Development)** further adjusts the Accident Year Loss Ratio, as adjusted to include the impact of the prior year reserve development recorded during 2012-2015 into each respective accident year and excludes the impact of UGC quota share reinsurance agreement.



Glossary of Non-GAAP Financial Measures (Continued)

Consumer Insurance: Retirement and Life; Corporate and Other: Institutional Markets

- **Pre-tax operating income** is derived by excluding the following items from pre-tax income:
 - changes in fair value of securities used to hedge guaranteed living benefits;
 - net realized capital gains and losses;
 - gain on the sale of AIG Advisor Group;
 - changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains and losses; and
 - non-operating litigation reserves and settlements
- **Premiums and deposits:** includes direct and assumed amounts received and earned on traditional life insurance policies, group benefit policies and life contingent payout annuities, as well as deposits received on universal life, investment type annuity contracts and mutual funds.

Corporate and Other

- **Pre-tax operating income and loss** is derived by excluding the following items from pre-tax income and loss:
 - loss on extinguishment of debt
 - net realized capital gains and losses
 - changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains and losses
 - income and loss from divested businesses, including Aircraft Leasing
 - net gain or loss on sale of divested businesses, including:
 - gain on the sale of ILFC; and
 - certain post-acquisition transaction expenses incurred by AerCap in connection with its acquisition of ILFC and the difference between expensing AerCap's maintenance rights assets over the remaining lease term as compared to the remaining economic life of the related aircraft and our share of AerCap's income taxes;
 - non-operating litigation reserves and settlements
 - reserve development related to non-operating run-off insurance business; and
 - restructuring and other costs related to initiatives designed to reduce operating expenses, improve efficiency and simplify our organization.

Results from discontinued operations are excluded from all of these measures.

Acronyms

- | | |
|--|---|
| ▪ YTD – Year-to-date | ▪ DTA – Deferred tax assets |
| ▪ YoY – Year-over-year | ▪ PYD – Prior year loss reserve development |
| ▪ NPW – Net premiums written | ▪ NII – Net investment income |
| ▪ FX – Foreign exchange | ▪ GOE – General operating expenses, operating basis |
| ▪ AOCI – Accumulated other comprehensive income | ▪ AYLR – Accident year loss ratio, as adjusted |
| | ▪ Normalized ROE – Consolidated Normalized ROE, Ex. AOCI & DTA |

Note: Amounts presented in billions may not foot due to rounding.



Non-GAAP Reconciliations – Normalized Return On Equity, Ex. AOCI and DTA

Reconciliations of Normalized and After-tax Operating Income Return on Equity, Excluding AOCI and DTA (\$ in millions)	Full Year 2015				9M'15				9M'16			
	Pre-tax	Tax Effect	After-tax	ROE	Pre-tax	Tax Effect	After-tax	ROE	Pre-tax	Tax Effect	After-tax	ROE
Return on equity - after-tax operating income, excluding AOCI and DTA	\$4,055	\$1,131	\$2,927	3.7%	\$6,243	\$1,974	\$4,275	7.1%	\$4,186	\$1,198	\$2,983	6.0%
Adjustments to arrive at Normalized Return on Equity, Excluding AOCI and DTA:												
Catastrophe losses above (below) expectations	(799)	(280)	(519)	(0.7%)	(668)	(236)	(432)	(0.7%)	(175)	(61)	(114)	(0.2%)
(Better) worse than expected alternative returns	667	233	434	0.6%	138	48	90	0.2%	650	227	423	0.8%
(Better) worse than expected DIB & GCM returns	(121)	(41)	(80)	(0.1%)	(117)	(40)	(77)	(0.1%)	248	87	161	0.3%
Fair value changes on PICC investments	(40)	(14)	(26)	0.0%	(23)	(9)	(14)	0.0%	140	49	91	0.2%
Update of actuarial assumptions	6	2	4	0.0%	17	6	11	0.0%	384	134	250	0.5%
Net reserve discount charge (benefit)	(71)	(24)	(47)	(0.1%)	(157)	(54)	(103)	(0.2%)	323	114	209	0.4%
Life Insurance - IBNR death claims	(20)	(7)	(13)	0.0%	0	0	0	0.0%	(25)	(9)	(16)	0.0%
Unfavorable prior year loss reserve development	4,138	1,448	2,690	3.4%	555	194	361	0.6%	231	81	150	0.3%
Normalized Return on Equity, excluding AOCI and DTA	\$7,815	\$2,448	\$5,370	6.8%	\$5,988	\$1,883	\$4,111	6.9%	\$5,962	\$1,820	\$4,137	8.3%

Average AIG Shareholders' equity	\$101,558	\$104,534	\$89,196
Less: Average AOCI	7,598	8,863	6,344
Less: Average DTA	15,803	15,567	16,189
Effect of normalization on equity	393	(148)	190
Normalized Average AIG Shareholders' equity, excluding average AOCI and DTA	\$78,550	\$79,956	\$66,853

Attribution of Normalized and After-tax Operating Income and Return on Equity, Excluding AOCI and DTA to Operating and Legacy Portfolios (\$ in millions)	9M'16 - Total AIG				9M'16 - Operating Portfolio				9M'16 - Legacy Portfolio			
	Pre-tax	Tax Effect	After-tax	ROE	Pre-tax	Tax Effect	After-tax	ROE	Pre-tax	Tax Effect	After-tax	ROE
Return on equity - after-tax operating income, excluding AOCI and DTA	\$4,186	\$1,198	\$2,983	6.0%	\$4,519	\$1,286	\$3,228	8.1%	(\$333)	(\$88)	(\$245)	(2.4%)
Adjustments to arrive at Normalized Return on Equity, Excluding AOCI and DTA:												
Catastrophe losses above (below) expectations	(175)	(61)	(114)	(0.2%)	(176)	(61)	(115)	(0.3%)	1	0	1	0.0%
(Better) worse than expected alternative returns	650	227	423	0.8%	574	200	374	0.9%	76	27	49	0.5%
(Better) worse than expected DIB & GCM returns	248	87	161	0.3%	0	0	0	0.0%	248	87	161	1.6%
Fair value changes on PICC investments	140	49	91	0.2%	49	17	32	0.1%	91	32	59	0.6%
Update of actuarial assumptions	384	134	250	0.5%	(238)	(84)	(154)	(0.4%)	622	218	404	4.0%
Net reserve discount charge (benefit)	323	114	209	0.4%	183	65	118	0.3%	140	49	91	0.9%
Life Insurance - IBNR death claims	(25)	(9)	(16)	0.0%	(25)	(9)	(16)	(0.0%)	0	0	0	0.0%
Unfavorable prior year loss reserve development	231	81	150	0.3%	200	70	130	0.3%	31	11	20	0.2%
Normalized Return on Equity, excluding AOCI and DTA	\$5,962	\$1,820	\$4,137	8.3%	\$5,086	\$1,484	\$3,597	9.0%	\$876	\$336	\$540	5.3%

Normalized Average AIG Shareholders' equity, excluding average AOCI and DTA	\$66,853	\$53,232	\$13,621
--	-----------------	-----------------	-----------------



Note: Normalized ROE excluding AOCI & DTA, adjusted for allocation of Corporate GOE and Parent debt. Preliminary estimate based on current attribution of businesses to Operating and Legacy Portfolio together with current assumption of internal leverage which could change over time.

Non-GAAP Reconciliations – General Operating Expenses, Operating Basis

Reconciliations of General Operating Expenses, Operating basis, Ex. FX and General Operating Expenses of AIG Advisor Group and UGC to General Operating and Other Expenses, GAAP basis (\$ in millions)	Full Year		
	2015	9M'15	9M'16
Total general operating expenses, Operating basis, Ex. FX & GOE of AIG Advisor Group & UGC	\$10,733	\$8,036	\$7,236
Add: FX impact	(15)	27	0
Add: GOE of Advisor Group	185	161	68
Add: GOE of UGC	238	177	171
Total general operating expenses, operating basis	11,141	8,401	7,475
Loss adjustment expenses, reported as policyholder benefits and losses incurred	(1,632)	(1,240)	(1,031)
Advisory fee expenses	1,349	1,012	566
Non-deferrable insurance commissions	504	377	350
Direct marketing and acquisition expenses, net of deferrals	659	441	329
Investment expenses reported as net investment income	(76)	(56)	(45)
Total general operating and other expenses, included in pre-tax operating income	11,945	8,935	7,644
Restructuring and other costs	496	274	488
Other expense related to retroactive reinsurance agreement	233	0	(8)
Non-operating litigation reserves	12	5	1
Total general operating and other expenses, GAAP basis	\$12,686	\$9,214	\$8,125



Non-GAAP Reconciliations – Accident Year Combined Ratio, As Adjusted

Reconciliation of Accident Year Combined Ratio, As Adjusted Commercial Insurance	Full Year				
	2012	2013	2014	2015	9M'16
Loss ratio	80.5	71.9	71.6	85.7	73.1
Catastrophe losses and reinstatement premiums	(10.9)	(3.4)	(2.9)	(2.9)	(5.9)
Prior year development net of premium adjustments	(1.2)	(1.5)	(2.8)	(17.4)	(2.4)
Net reserve discount benefit (charge)	0.5	(1.6)	(0.3)	0.4	(1.4)
Accident year loss ratio, as adjusted	68.9	65.4	65.6	65.8	63.4
Acquisition ratio	16.6	16.1	15.7	16.1	15.8
General operating expense ratio	13.8	13.6	12.9	12.6	12.0
Expense ratio	30.4	29.7	28.6	28.7	27.8
Combined ratio	110.9	101.6	100.2	114.4	100.9
Catastrophe losses and reinstatement premiums	(10.9)	(3.4)	(2.9)	(2.9)	(5.9)
Prior year development net of premium adjustments	(1.2)	(1.5)	(2.8)	(17.4)	(2.4)
Net reserve discount benefit (charge)	0.5	(1.6)	(0.3)	0.4	(1.4)
Accident year combined ratio, as adjusted	99.3	95.1	94.2	94.5	91.2

Commercial Insurance Accident Year Loss Ratio, As Adjusted, and Expense Ratio Revised for Impact of UGC quota share agreement	Full Year				
	2012	2013	2014	2015	9M'16
Accident year loss ratio, as adjusted (above) - As revised	68.9	65.4	65.6	65.8	63.4
Impact of UGC quota share reinsurance agreement	-	-	-	0.4	0.7
Accident year loss ratio, as adjusted - As previously reported	68.9	65.4	65.6	66.2	64.1
Effect of 2012-2015 Prior Year Development By Accident Year	1.1	1.8	2.3	0.0	
Accident year loss ratio, as adjusted (incl. 2012-2015 PYD), excluding impact of UGC quota share reinsurance agreement	70.0	67.2	67.9	66.2	
Expense ratio - As revised	30.4	29.7	28.6	28.7	27.8
Impact of UGC quota share reinsurance agreement	-	-	-	0.1	-
Expense ratio - As previously reported	30.4	29.7	28.6	28.8	27.8
Accident year combined ratio, as adjusted (incl. 2012-2015 PYD), excluding impact of UGC quota share reinsurance agreement	100.4	96.9	96.5	95.0	91.9

Reconciliation of Accident Year Loss Ratio, As Adjusted Commercial Insurance - Liability & Financial Lines	Full Year					
	2011	2012	2013	2014	2015	9M'16
Loss Ratio	78.3	81.8	77.4	77.3	102.0	71.8
Catastrophe losses and reinstatement premiums	1.3	1.2	0.3	0.0	0.0	0.0
Prior year development net of premium adjustments	0.2	3.4	3.3	6.7	30.8	0.9
Change in Discount	(0.3)	0.0	2.5	0.5	(0.6)	2.2
Accident year loss ratio, as adjusted	77.1	77.2	71.3	70.0	71.7	68.7
Effect of 2012-2015 Prior Year Development By Accident Year	5.1	3.2	3.9	4.3		
Accident year loss ratio, as adjusted (incl. 2012-2015 PYD)	82.2	80.4	75.2	74.3		

Reconciliation of Accident Year Loss Ratio, As Adjusted Commercial Insurance - Global Property	Full Year					
	2011	2012	2013	2014	2015	9M'16
Loss Ratio	111.1	89.8	65.4	62.1	58.4	71.7
Catastrophe losses and reinstatement premiums	53.7	46.2	13.3	11.4	10.8	20.3
Prior year development net of premium adjustments	(4.4)	(5.6)	0.8	(4.0)	(5.5)	(2.0)
Change in Discount	0.0	0.0	0.0	0.0	0.0	0.0
Accident year loss ratio, as adjusted	61.8	49.2	51.2	54.6	53.1	53.4
Effect of 2012-2015 Prior Year Development By Accident Year	(2.3)	(2.5)	(2.4)	(2.8)		
Accident year loss ratio, as adjusted (incl. 2012-2015 PYD)	59.5	46.7	48.8	51.8		

Reconciliation of Accident Year Combined Ratio, As Adjusted Consumer Insurance - Personal Insurance	Full Year				
	2012	2013	2014	2015	9M'16
Loss ratio	59.3	56.8	54.2	55.1	54.8
Catastrophe losses and reinstatement premiums	(3.0)	(0.7)	(1.1)	(1.3)	(1.3)
Prior year development net of premium adjustments	0.2	1.3	0.7	0.2	1.4
Accident year loss ratio, as adjusted	56.5	57.4	53.8	54.0	54.9
Acquisition ratio	25.3	26.2	27.2	28.3	26.0
General operating expense ratio	17.5	18.5	18.5	17.9	14.4
Expense ratio	42.8	44.7	45.7	46.2	40.4
Combined ratio	102.1	101.5	99.9	101.3	95.2
Catastrophe losses and reinstatement premiums	(3.0)	(0.7)	(1.1)	(1.3)	(1.3)
Prior year development net of premium adjustments	0.2	1.3	0.7	0.2	1.4
Accident year combined ratio, as adjusted	99.3	102.1	99.5	100.2	95.3



Note: Liability & Financial Lines and Global Property amounts subject to change pending finalization of the reporting modules.



Non-GAAP Reconciliations – Book Value Per Share

Reconciliation of Book Value Per Common Share	December 31, 2014	December 31, 2015	September 30, 2016
	Total AIG shareholders' equity (a)	\$106,898	\$89,658
Less: Accumulated other comprehensive income (AOCI)	10,617	2,537	9,057
Total AIG shareholders' equity, excluding AOCI (b)	96,281	87,121	79,606
Less: Deferred tax assets (DTA)*	16,158	16,751	15,567
Total AIG shareholders' equity, excluding AOCI and DTA (c)	80,123	70,370	64,039
Add: Cumulative quarterly common stock dividends above \$0.125 per share	-	378	1,020
Total AIG shareholders' equity, excluding AOCI and DTA, including dividend growth (d)	\$80,123	\$70,748	\$65,059
Total common shares outstanding (e)	1,375.9	1,193.9	1,042.9
Book value per share (a÷e)	\$77.69	\$75.10	\$85.02
Book value per share, excluding AOCI (b÷e)	\$69.98	\$72.97	\$76.33
Book value per share, excluding AOCI and DTA (c÷e)	\$58.23	\$58.94	\$61.41
Book value per share, excluding AOCI and DTA and including dividend growth (d÷e)	\$58.23	\$59.26	\$62.39

Attribution of AIG Shareholders' equity, excluding average AOCI and DTA to Operating and Legacy Portfolios (\$ in millions)	December 31, 2015			September 30, 2016		
	Total AIG	Operating Portfolio	Legacy Portfolio	Total AIG	Operating Portfolio	Legacy Portfolio
AIG Shareholders' equity, excluding average AOCI and DTA	\$70,370	\$53,901	\$16,469	\$64,039	\$53,807	\$10,232



* Represents U.S. tax attributes related to net operating loss carryforwards and foreign tax credits.



Non-GAAP Reconciliations – Premiums and Deposits

Reconciliation of Premiums and Deposits (\$ in millions)	9M'16						
	Variable Annuities	Index Annuities	Fixed Annuities	Retail Mutual Funds	Total Individual Retirement	Group Retirement	Life
Premiums and deposits	\$3,576	\$2,139	\$3,402	\$3,825	\$12,942	\$5,514	\$3,931
Deposits	(3,576)	(2,139)	(3,273)	(3,825)	(12,813)	(5,493)	(1,111)
Other	(5)	-	6	-	1	-	(531)
Premiums	(\$5)	\$0	\$135	\$0	\$130	\$21	\$2,289



Bring on tomorrow

American International Group, Inc. (AIG) is a leading global insurance organization. Founded in 1919, today we provide a wide range of property casualty insurance, life insurance, retirement products, mortgage insurance and other financial services to customers in more than 100 countries and jurisdictions. Our diverse offerings include products and services that help businesses and individuals protect their assets, manage risks and provide for retirement security. AIG common stock is listed on the New York Stock Exchange and the Tokyo Stock Exchange.

Additional information about AIG can be found at www.aig.com and www.aig.com/strategyupdate | YouTube: www.youtube.com/aig | Twitter: @AIGinsurance | LinkedIn: <http://www.linkedin.com/company/aig>. These references with additional information about AIG have been provided as a convenience, and the information contained on such websites is not incorporated by reference into this presentation.

AIG is the marketing name for the worldwide property-casualty, life and retirement, and general insurance operations of American International Group, Inc. For additional information, please visit our website at www.aig.com. All products and services are written or provided by subsidiaries or affiliates of American International Group, Inc. Products or services may not be available in all countries, and coverage is subject to actual policy language. Non-insurance products and services may be provided by independent third parties. Certain property-casualty coverages may be provided by a surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds, and insureds are therefore not protected by such funds.